

## **Xtrainvestor Webinar : 2021 H1 Update**

August 31<sup>st</sup> 2021, E. Alhomouz (Chairman), K. Søvold (CEO), Chris Butler (Group Financial Controller) C. Frimann-Dahl (CTO), M. Barrett (Geosc. Director), Daniel Stenslet (Arctic Securities)





### Growth



Organic growth through upcoming infill drilling in PNGF SUD and Aje field development

Targeted M&A strategy towards our 30,000 boepd goal

### **Financials**

**ESG** 



## A solid 1H 2021 with an EBITDA of USD 27.5m

Successful raise of NOK 340m



Focus on monetize gas to energy – as per UN - gas is an important transition fuel for Africa

#### Financial platform and key principles for growth

Listed in Oslo with strong and supportive shareholders	<ul> <li>Political support through Abu Dhabi shareholder Petromal (38%), part of National Holding (Abu Dhabi)</li> </ul>
Substantial cash flow to be invested in further growth	Estimated cash flow from PNGF SUD of USD ~40m next 2 years <sup>1</sup> to be recycled into further organic growth and M&A
Robust capital structure	<ul> <li>Healthy balance sheet with limited leverage</li> </ul>

M&A growth pursued with Tier 1 strategic and financial partners

- Focused Business development activity towards 30,000 boepd target
- > Strong support from major traders

Positions PetroNor with the financial capacity and flexibility to:

- > Execute our organic growth strategy
- > Execute transformational and accretive M&A deals
- > Whilst maintaining a conservative risk profile
- > Focused on delivering sustainable long term value



1) Assumed average oil price 2021-22: USD 55/bbl



#### Production base – Congo-Brazzaville – PNGF Sud/Bis

- Current net production of 3.5 kbopd
- Low cost and high margin production with significant organic growth potential
- Operated by Perenco, a world-class operator of mature assets in emerging markets

#### ) Redevelopment – Nigeria – Aje Field (OML 113)



- Producing asset with significant upside potential, acquired at a low entry cost
- Preparing a revised development plan to increase field production to 25 kboepd
- Transaction with Panoro and YFP awaiting governmental approval

#### Senegal Sen

#### Exploration – The MSGBC "hot-spot"

- Exploration assets with significant potential ~4 bn bbls prospective resource<sup>3</sup>
- Sinapa and Esperança 4A/5A in Guinea Bissau; A4 exploration block in Gambia; ROP & SOSP disputed blocks in Senegal

#### **Portfolio Overview**



#### Reserves and Resources (mmbbl, net)<sup>1, 2, 3</sup>



1) Congo: PNGF Bis constitutes 6.8 mmbbls of 2C resources in Congo. PetroNor has the right to enter into the PNGF Bis license with net working interest of 23.56% with Perenco as operator. Nigeria: Estimates according to independent competent person's report prepared by AGR. Volumes as of 1 Jan 2021 on PNGF Sud (AGR 10/3/2021); Corrected for production until 1.7.21

2) Nigeria: Resources are subject to completion of the Aje transaction (initial net working economic interest of 13.08%, 17.4% within three years based on project payout phases).

3) Exploration: Sum Net Unrisked Mean Case Prospective Recoverable Resources, based on ERC Equipoise, net unrisked mean prospective resources (Gambia/Senegal), Company management estimate, SPE Guinea Bissau AB estimate

#### **Period & post period highlights**

- Completed Equity raise of NOK 340 million capital >
  - Tranche 1 and Tranche 2a and 2b Offer shares issued and listed
  - Injected USD 11 million cash post period for Tranche 2b
- Repair Offering of up to NOK 66 million (60 million shares) commenced 24 August > 2021, towards shareholders that were unable to take part in the Private Placement.
- Increased our indirect ownership in PNGF Sud up to 16.83% through increase of > the shareholding in Hemla E&P Congo SA and Hemla Africa Holding AS.
  - USD 18 million in company shares for 27.273% of subsidiary HAH
  - USD 3.6 million other receivable settled for 9.9% of subsidiary HEPCO
- USD 1.1 million CAPEX investment in PNGF SUD for H1 2021, planned investment > outflows now skewed to Q4 2021 and start of 2022.
- Completion of SPE Guinea Bissau AB acquisition from Svenska Petroleum > Exploration AB, further enhances a highly attractive exploration portfolio through the entry into the Esperanca and Sinapa licenses in Guinea-Bissau.
  - Inventories increased by USD 1.7 million for long lead items for drilling campaign, first planned by Svenska
  - Acquired 3D seismic over the license from TGS for USD 1.3 million
- Arbitration proceedings for Senegalese licences resumed in April 2021 >

H1 2021 figures: Management estimates (unaudited figures) 1)

Under the PSC, the profit oil tax and royalties' payments are settled in-kind with revenue grossed up for the crude lifted entitled to the government 2)

#### Key figures - 1 Jan 2021 to 30 Jun 2021

Total revenue<sup>2</sup> **USD 48.2m** (H1 2020: USD 30.1m) **Cash and cash equivalents USD 20.4m** (Dec 2020: USD 14.1m)

**EBITDA USD 27.5m** (H1 2020: USD 13.6m)

Net profit

**USD 8.9m** 

(H1 2020: USD 2.9m)

**USD 18.1m** (Dec 2020: USD 18.9m)

Interest bearing debt

Equity **USD 38.3m** (Dec 2020: USD 22.3m)

Quantity of oil lifted<sup>2</sup> 420.360 barrels (H1 2020: 467,003 barrels)

### Number of liftings Δ

(H1 2020: 3 liftings)

Average selling price **USD 63.0/bbl** (H1 2020: 37.4/bbl)

## Completed the successful private placement of NOK 340 m - Increasing ownership in PNGF Sud to 16.8%

#### **Overview of transactions**

- > NOK 340m equity financing strongly supported by key shareholders
  - > Petromal and Nor Energy strongly supported the capital raise
  - > Two tranches due to EGM approval requirement for the transaction
    - > Tranche 1 of ~84m shares completed in March
    - > Tranche 2 of ~224m shares completed and listed in August after Prospectus published
  - > Increasing net indirect interest in PNGF Sud to 16.83% (EGM approved)
  - > Finance drilling of infill wells and IOR on PNGF Sud and general corporate purposes
- > Attractive characteristics in assets well known to PetroNor
  - > Low-cost and-high margin production with significant growth potential
  - > Operated by Perenco, a world-class operator of in emerging markets
- > Repair offering of up to 60m shares to be closed in mid September
  - > The two (2) weeks subscription period started 24<sup>th</sup> of August
  - Eligible shareholders allocated 0.23770 rights for each share held on record date in March
  - > Over-subscription permitted but no assurance of shares available for oversubscription
  - Subscription without rights permitted, but allocated only if available after allocation to Eligible shareholders that have oversubscribed



**Key information PNGF Sud** 

- OPEX reduction per boe 58%
- Gross reserves increased ~2.4x<sup>2</sup>

#### High margin producer with growth potential

- Mature oil asset which came on stream in 1987 and holds a significant remaining potential
- Located in shallow waters (80-100m) with significant infrastructure in place
  - Seven steel jackets as drilling or processing centers
  - 61 producing wells across five fields
- New partnership established in Jan 2017 operated by Perenco<sup>2</sup>, a world leading operator of mature assets in emerging markets
- Asset revamped with new partnership with further potential to increase production through workovers and infill drilling
  - Substantial scope for increased oil recovery
  - Strong IRR from incremental low-effort measures



#### Key facts PNGF Sud



Reserves and resources<sup>4</sup> 2P (gross) 116.5 mmbbl 2C (gross): 43.4 mmbbl STOIIP: 2,029 mmbbl Accumulated produced 01.07.21: 464 mmbbl

Production 2021 1H production (gross): ~20.3 kbopd



- 2) A private held French oil & gas company with current production of 465 kboepd
- 3) PNGF Sud indirect interest of 16.83% to PetroNor through Hemla E&P Congo's 20% interest
- 4) Independent competent person's report as of 1 Jan 2021 prepared by AGR 10/3/2021; Corrected for production until 1.7.21

## Consistent y-o-y reserves growth driven by strong production performance

#### Gross / net reserves increased 2.4x / 3.6x respectively<sup>1</sup>



Reserves have increased consistently every year since license entry based on production performance and approved infill drilling programmes



#### Significant historical operational improvements

PNGF Sud embarking on infill drilling programs expecting continued reserves and production increase into 2021 - 2022

All production growth to date from work-over Highly efficient operations with Perenco

## Infill drilling concepts



#### **Key redevelopment**

- Participating interest pending ministerial approval process well advanced and conducted Due Diligence session with DPR in early June 2021 with positive feedback
- Producing asset<sup>1</sup> with significant upside potential to be unlocked through new partnership and different technical approach
- > During Q4 2019, PetroNor acquired an interest in OML 113 through two separate transactions:
  - Acquisition of Panoro's non-operated interest for USD 10m payable in PetroNor shares<sup>2</sup>
    - Share consideration to be distributed to Panoro shareholders
  - Partnership with existing operator YFP to revitalize the Aje field through Aje Petroleum SPV
    - PetroNor to hold 45% interest in Aje Petroleum SPV economic interest in OML 113 starting at 13.08% and expected to reach 17.4% within 3 years based on projected payout phases
    - PetroNor to be engaged by YFP as the operator of OML 113, serving as a technical service company
- Field redevelopment being planned with replacement of FPSO, increased liquids production and extraction of large gas resources

#### Aje field location and partnership overview



# New SPV formed with Operator (YFP) to provide technical assistance, align partners and progress development of liquid and gas resources

<sup>1)</sup> Assumed 2020 production of 259 bopd (net)

<sup>2) 6.502%</sup> participating interest, with 16.255% cost bearing interest, representing an economic interest of 12.1913% in OML 113. Option to pay partly in cash should the PetroNor share price fall below USD 0.13 per share; Future consideration of up to USD 16.67m based on gas production royalty in a success case

## West African exploration "hotspot" – the MSGBC basin

#### The MSGBC exploration hotspot

#### The MSGBC Basin

- Mauritania Senegal Gambia Guinea Bissau Guinea Conakry
- Sangomar Field<sup>1</sup> is the key analogue for the MSGBC basin

#### PetroNor

Re-established a strong exploration portfolio across Guinea-Bissau and The Gambia

#### Region in focus through 2021

- Woodside currently executing Sangomar Field Development Phase 1, targeting production of 100.000 bopd with first oil in 2023
- Far and Partners PETRONAS drilling the Bambo-1 well in The Gambia, A2 block (Q4 2021) to test the "Bambo" prospect and "Soloo" possible southern extension of the Sangomar field
- Additional wells in A4, AGC and Sinapa
- Farm-out discussions with several IOC's across the portfolio
- Revival in exploration expected with strengthening oil price
- Senegal arbitration hearing scheduled March 2022



# Guinea Bissau Sinapa Licence Shelf Edge Play



#### Source ; Half Year Results presentation , September 2019 by Cairn 1)

#### Image courtesy of TGS

#### **Upcoming Drilling Activity**

#### Financial platform and key principles for growth

Robust capital structure	<ul> <li>Healthy balance sheet</li> <li>PetroNor aims to maintain a low financial leverage and conservative capital structure</li> </ul>
Substantial cash flow to be invested in further growth	<ul> <li>Cash flow from producing fields forms the back-bone of the Company</li> <li>Estimated operating cash flow of USD ~40m next 2 years<sup>1</sup> to be recycled into further organic growth and M&amp;A</li> </ul>
Listed in Oslo with strong and supportive shareholders	<ul> <li>Supportive strategic shareholder in Petromal (38%), part of National Holding (Abu Dhabi), providing access to further growth capital if the right accretive opportunities are identified</li> </ul>
M&A growth pursued with Tier 1 strategic and financial partners	<ul> <li>In discussions with several RBL banks and debt providers regarding the Aje field development</li> <li>Active discussions with numerous Tier 1 parties, including off-take counterparties, strategic co-investors and financial sponsors</li> </ul>

Positions PetroNor with the financial capacity and flexibility to:

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- > Execute transformational and accretive M&A deals
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## PetroNor 3-Year Target

