

# Pareto Conference

September 2021



# **PetroNor** at a glance





- Organic growth through upcoming infill drilling in PNGF SUD and the Aje field re-development
- Targeted M&A strategy towards our 30,000 boepd goal



ESG



- A solid 1H 2021 with an EBITDA of USD 27.5m
- Successful raise of NOK 390m



- Aje field redevelopment a strong ESG profile
- UN has defined gas as the transition fuel for Africa reduce both de-forestation and CO2 emissions

Abu Dhabi & Norway



• One foot in the Middle East and one in Europe – a welcomed partnership in Africa

Norway



• Bringing the Norwegian focus on IOR and technology

Abu Dhabi



• Bringing political and financial support – open doors to Tier-1 institutions

# **Platform for growth**

Listed in Oslo with strong and supportive shareholder from Abu Dhabi

Substantial cash flow from PNGF SUD to be invested in further growth

Robust capital structure and limited leverage

M&A growth pursued with Tier-1 strategic and financial partners towards 30,000 boepd

- > Organic growth
- > Accretive M&A deals
- > Conservative risk profile
- > Delivering sustainable long-term value



Active divestments – a buyer's market due to IOCs re-focussing

# **Balanced portfolio across the E&P value chain**



### Production base – Congo-Brazzaville – PNGF Sud/Bis

- > Gross production of ~22,000 bopd
- > High margin production
- > Operated by Perenco

### Re-development – Nigeria – Aje Field (OML 113)



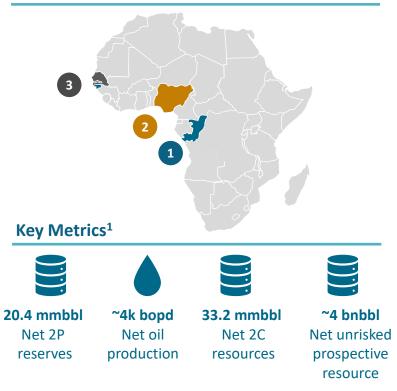
- > Revised dev. plan of 25,000 boepd
- > Awaiting governmental approval
- > A strong ESG profile

### **Exploration – large scale prospects**



- > Multi billion bbl potential
  - Increased activity after ENI's billion bbl. discovery in Ivory Coast

### **Geographical target area**



# A solid financial position

### PetroNor is well positioned for M&A

- Strengthened the company after completion of a value accretive transaction
  - Increased production and raised free cash in our previous transaction
  - Strong oil price & production level implies further PNGF SUD investment program to be funded from cash-flow
- > Well positioned for ongoing M&A
  - Cash at banks of USD 32m per 31/7-2021
  - Strong support for M&A by international banks and Tier-1 off-takers
  - Up to mid-sized transactions can be financed without further equity requirement

### Key figures – 1H 2021

**Total revenue<sup>2</sup> USD 48.2m** (H1 2020: USD 30.1m) Cash and cash equivalents USD 20.4m (Dec 2020: USD 14.1m)

EBITDA USD 27.5m (H1 2020: USD 13.6m) Interest bearing debt USD 18.1m (Dec 2020: USD 18.9m)

Net profit USD 8.9m (H1 2020: USD 2.9m) Equity USD 38.3m (Dec 2020: USD 22.3m)

Quantity of oil lifted<sup>2</sup> 420,360 barrels (H1 2020: 467,003 barrels) Average selling price USD 63.0/bbl (H1 2020: 37.4/bbl)

Expected 2H 2021 production equal or slightly increased compared to the 1H 2021 production

2) Under the PSC, the profit oil tax and royalties' payments are settled in-kind with revenue grossed up for the crude lifted entitled to the government

<sup>1)</sup> H1 2021 figures: Management estimates (unaudited figures)

# **Experienced board and management team**



#### Knut Søvold: CEO

30 years' E&P experience and focused on FSU, Africa and ME since 2000, including Nigeria and Angola. Operational management experience on Snorre Mgt buy-out of PGS Reservoir in 2005 and merger into AGR in 2006. Co-Founder of Hemla in 2009 and Pangea LNG in 2012

MSc in Petroleum from The Institute of Technology in Trondheim



#### Claus Frimann-Dahl: Chief Technical Officer

30 years' E&P experience (technical & management) Operator experience incl. Phillips Petroleum, Norsk Hydro & Hess Co-founder of Ener Petroleum, subsequently acquired by Dana/KNOC BSc in Petroleum Engineering from Texas A&M University and an MSc from The Institute of Technology in Trondheim

#### Board



بتــرومـال

PETROMAL

#### Evas Alhomouz: Chairman

20+ years of international E&P experience (full-cycle), including several years with Schlumberger

Currently the CEO of Petromal - part of National Holding Group Master in Energy and Mineral Economics from Colorado School of Mines and a BSc in Chemical Engineering





#### Chris Butler: Group Financial Controller

15 years of financial and corporate experience from roles in public practice, oil & gas and mining spread over Africa, Asia and Europe

Has been responsible for all financial reporting obligations for the listed Company and E&P licenses held by the group since 2010

Qualified Chartered Accountant & BSc in Physics from Uni. of Warwick

#### Michael Barrett: Exploration Director

30+ years of global exploration experience incl. Chevron and Addax

Specialized in Play and Prospect risk assessment, volumetric analysis, commercial evaluation and portfolio management

Background in quantitative geophysics, stratigraphic interpretation workflows and 3D visualization



#### Emad Sultan: Strategic director

20 years E&P International experience

Held multiple operation and marketing management positions with major international Oil Field Services companies

Held multiple technical, contracting and strategy management positions with major oil and gas operator

BSc Mechanical Engineering from University of Washington



#### Gro Kielland: Non-Executive Director

30 years of experience having held several leading positions in the oil & gas industry both in Norway and abroad, among others CEO of BP Norway

Professional experience from work related to both operations and field development, as well as HSE

MSc in Mechanical Engineering from NTNU in Norway



#### Joseph Iskander: Non-Executive Director

20 years of experience in the financial services industry, covering asset management, private equity, portfolio management, financial restructuring, research, banking, and audit

Currently Director of Private Equity at EIIC - part of the National Holding Group



#### Jens Pace: Non-Executive Director

30 years at BP, and heritage company Amoco. gaining E&P leadership experience in Africa, Europe and Russia. Managed an active exploration portfolio for BP in North Africa. Additional experience in the areas of field development and as commercial manager



Former Deputy Minister of Energy in Norway, Minister of social Security and Emergency, 30 vears diverse experience

Other Non-Executive Board Members: Roger Steinepreis & Alexander Neuling (Australian domiciled board members)

EIIC

# **Our production Base – PNGF Sud<sup>1</sup>**

## High margin producer with growth potential

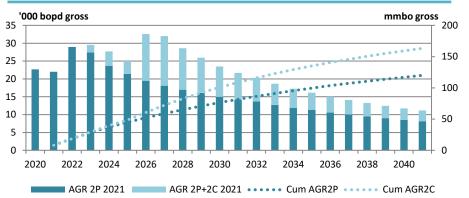
- Mature oil asset which came on stream in 1987 and holds a significant remaining potential
- Located in shallow waters (80-100 meters) with significant infrastructure in place
  - Seven steel jackets as drilling or processing centers
  - 61 producing wells across five fields
- > New partnership established in Jan 2017 operated by Perenco, a world leading operator of mature assets in emerging markets
- Asset revamped with new partnership with further potential to increase production through workovers and infill drilling
  - Substantial scope for increased oil recovery
  - Strong IRR from incremental low-effort measures

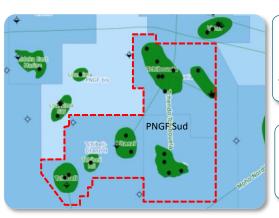


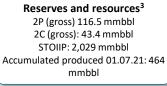
1) Consisting of three Production sharing Agreements: Tchibouela II, Tchibeli–Litanzi II and Tchendo II 2) PNGF Sud indirect interest of 16.83% to PetroNor through Hemla E&P Congo's 20% interest

3) Independent competent person's report as of 1 Jan 2021 prepared by AGR 10 Mar 2021; Corrected for production until 1 Jul 2021

# Key facts PNGF Sud

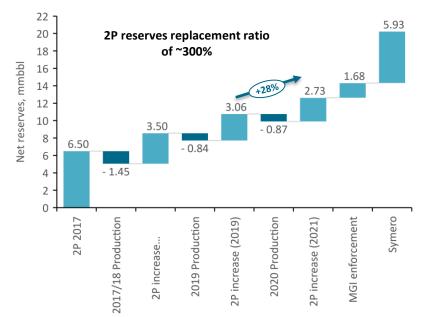






Production 1H 2021 production (gross): ~20.3 kbopd

## Gross / net reserves increased 2.4x / 3.6x respectively<sup>1</sup>



### Reserves have increased consistently every year since license entry based on production performance and approved infill drilling programmes

# 2.4x / 3.6x respectively<sup>1</sup> Significant historical operational improvements



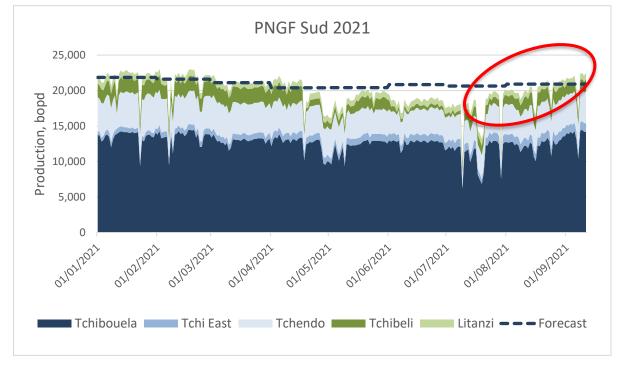
PNGF Sud embarking on infill drilling programs expecting continued reserves and production increase into 2021 -2022

All production growth to date from work-over Highly efficient operations with Perenco

<sup>1)</sup> Independent competent person's report prepared by AGR 10 March 2021 (and 2018 and 2019),

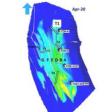
# Awaiting infill wells - focus on increasing PNGF production

- Now resolved Q2 production issues and recent production level increased above forecast
- Q2 production impacted by logistics chain issues implying lack of production maintenance equipment
  - Well equipment (mainly Electrical submersible pumps ESP's)
  - Field shut-downs, planned and unplanned

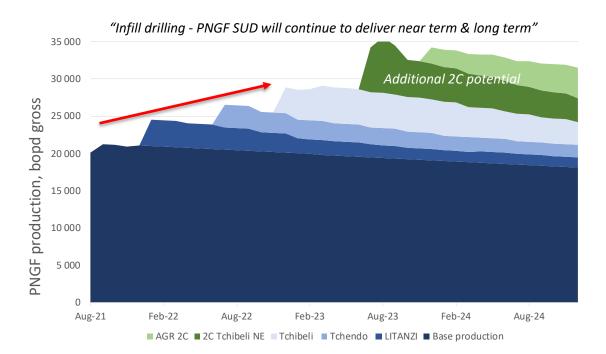


### 2-year drilling program ahead

- Litanzi 2P + 2I, Start drilling in December 2021, additional platform for dry trees
- Tchendo 7P, additional 14 slot platform for dry trees, drilling start mid-2022
- Tchibeli 2P + 2l, end 2022
- Tchibeli NE evaluation ongoing, targeting deeper horizons, tentative drilling in 2023







# Aje re-development – a project with a strong ESG profile

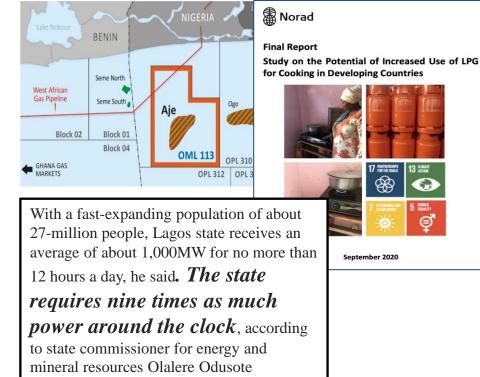


### **Key Development**

- Participating interest pending ministerial approval process well advanced and conducted Due Diligence session with DPR in early June 2021 with positive feedback
- Producing asset<sup>1</sup> with significant upside potential to be unlocked through new partnership and different technical approach
- During Q4 2019, PetroNor acquired an interest in OML 113 through acquisition of Panoro's interest and contributing it to Aje Production SPV. PetroNor will engage at the lease as Technical Service Company.
- > PetroNor to hold 45% interest in Aje Production SPV and effective Economic Interest of 13.08% and expected to reach 17.4% within 3 years based on projected payout phases.

# Gas - the transition fuel for Africa

- Aje will at re-development become a significant contributor to the CO<sub>2</sub> emission reduction for Nigeria
  - Potential to produce/replace +500MW power generated on diesel
  - Provide +10% of the country cooking gas (LPG)
- Gas and LPG is important for Africa to reach several of the UN sustainability goals



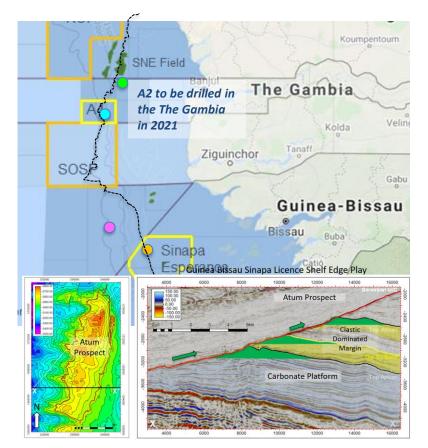
<sup>1) 2020</sup> production of 259 bopd (net)

<sup>2) 6.502%</sup> participating interest, with 16.255% cost bearing interest, representing an economic interest of 12.1913% in OML 113. Option to pay partly in cash should the PetroNor share price fall below USD 0.13 per share; Future consideration of up to USD 16.67m based on gas production royalty in a success case

# West African exploration "hotspot"

# Attractive exploration portfolio

- > Regional activity
  - ENI made a significant discovery in Ivory Coast
  - Sangomar Field target 100,000 bopd in 2023
  - A2 in The Gambia to be drilled in 2021
- > PetroNor has re-established a strong exploration portfolio through 2021
  - Farm-out discussions with several IOC's across the portfolio
  - Revival in exploration expected with strengthening oil price
- > Significant prospect sizes
  - Multiple prospects with +500mill.bbl recoverable



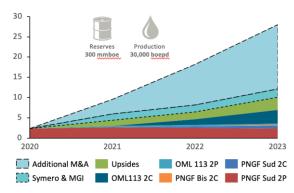
#### Image courtesy of TGS

### Financial platform and key principles for growth

Robust capital	<ul> <li>Solid balance sheet</li> <li>PetroNor aims to maintain a low financial leverage</li></ul>
structure	and conservative capital structure
Substantial cash flow	Strong underlying cash flow from producing fields
to be invested in	Estimated operating cash flow of USD ~40m next
further growth	few years to be recycled into further growth
Listed in Oslo with	<ul> <li>Supportive strategic shareholder in Petromal (38%),</li></ul>
strong and supportive	part of National Holding (Abu Dhabi), providing
shareholders	access to further growth capital
M&A growth pursued	<ul> <li>In discussions with several RBL banks and debt</li></ul>
with Tier 1 strategic	providers regarding the Aje field development <li>Supported by Tier 1 parties; off-take counterparties,</li>
and financial partners	strategic co-investors and financial sponsors

Positions PetroNor with the financial capacity and flexibility to:

- > Execute its organic growth strategy
- > Execute transformational and accretive M&A deals
- > Whilst maintaining a conservative risk profile



# **PetroNor**



# PetroNor 3-Year Target

